



Double Degree Agreement

between

the Degree Programme in Economics and Management

(E&M)

of

Unicorn College, Prague, Czech Republic

(hereafter Unicorn College)

and

the Degree Programme in International Management

(hereafter IM)

of

Hochschule für angewandte Wissenschaften Würzburg-Schweinfurt

University of Applied Sciences Würzburg-Schweinfurt, Germany

(hereafter FHWS)

1. Introduction

This agreement sets out the terms for the operation of an undergraduate Double Degree programme between the Bachelor degree programme in Economics and Management of Unicorn College and the Bachelor degree programme in International Management of FHWS.

This agreement aims at facilitating and developing a programme which offers students an opportunity to earn two degrees. As a result of the Double Degree studies, the students acquire deeper experience of multicultural studying and business environments, better cross-cultural communication and language skills, wider professional partner network, new opportunities for further education and stronger competitive advantages in the European job markets.

2. Definitions

For the purpose of this Agreement, the following definitions shall apply:

- host institution the institution receiving students
- home institution the institution sending students
- double degree student a student participating in a double degree program as referred to in the Agreement

3. General

- a) This Double Degree agreement is an extension of an already existing Erasmus+ agreement between the two Universities. Without such a contract this agreement is null and void.
- b) The Double Degree programme is available for degree students in the Bachelor degree programme in International Management of FHWS and for degree students in the Bachelor degree programme of Economics and Management of Unicorn College.
- c) Successful completion of the Double Degree programme leads to the award of Bachelor of Economics and Management of Unicorn College and to the award of Bachelor of International Management by FHWS.
- d) Responsibility for the Double Degree programme belongs with the management of the degree programmes involved.
- e) A detailed description of the Double Degree programme, including the requirements to obtain the degrees as mentioned under § 3b is drafted and approved by the Academic Board of Unicorn College and the Board of Examiners (Prüfungskommission) of the study program IM, prior to exchange of Double Degree students. This document is subject to annual monitoring, as described under § 7. This document will form a mandatory appendix to this agreement, without which this agreement is null and void.
- f) The programme will be operated in accordance with:
 - the regulations of the Ministry of Education of the Czech Republic.
 - and
 - the study and exams regulations "Studien- und Prüfungsordnung für den Studiengang International Management" (SPO B IM) of FHWS
- g) The agreement to cooperate implies that both Bachelor degree programmes are already or will be accredited by the rightful authorities in an agreed period of the two institutions. Should the deadline expire without accreditation this agreement can be terminated by the other party according to the regulations named in § 8 of this agreement. Both institutions will provide each other insight into their systems of quality assurance and accreditation.
- h) Both institutions commit themselves to cooperate in the obligatory accreditation process of the partner university and to provide all data required for the accreditation process.
- i) Both institutions will regularly evaluate the quality of their respective courses offered and the corresponding lecturers.

- j) Both institutions will conduct coordinated measurements to improve the quality continuously.

4 Admission and registration

- a) Unicorn College and FHWS will aim to ensure that equal numbers of Double Degree students from each institution participate in the Double Degree programme and will aim at a number of 2 x 5 Double Degree students per year: 5 students from Unicorn College and 5 students from FHWS. The target number of Double Degree students may be altered by agreement in writing between the two institutions. However, student numbers are expected to balance in a period of five years.
- b) Subject to these constraints, each institution accepts to receive for an agreed exchange period the students selected and nominated by the partner institution for the participation in this Double Degree programme. The host institution must be notified of the nomination of the students at least four months prior to the intended commencement date of the exchange period and will formally notify the home institution of its acceptance of the exchange.
- c) Students will be screened for eligibility for admission to the Double Degree programme by the home institution. Both institutions shall respect the admission requirements and enrolment constraints of the host institution. Participants will be subject to the standard rules, regulations and enrolling constraints of the host institution.

The prerequisites for FHWS students to enter the programme are the following:

- successful completion of the first two semesters studies at FHWS;
- Sufficient English language required

The prerequisites for Unicorn College students to enter the programme are the following:

- successful completion of the first two semesters studies at Unicorn College;
- Sufficient English language required
- Proof of command of basic German language knowledge level: Not lower than CEFR A2. (Confirmed by the Study Department or the Department of Foreign language of Unicorn College or international certificates)

- d) For the period of their sojourn at the partner institution, Double Degree students remain fully registered at their home institution, but will also be registered as bachelor degree students at the partner institution.

- e) Tuition fees at the host institution will be waived for the Double diploma students, during their agreed period of exchange. All fees other than tuitions ones still apply to incoming students. Such fees may be (list not exhaustive): accommodation, catering, administrative costs, transportation costs, insurance, etc.
- f) Double degree students will have access to all facilities and student services provided by the two institutions, including those to assist students in finding accommodation.

5 Contents of the Double Degree programme

- a) Students participating in the Double Degree programme are required to study for at least two semesters (or equivalent time) at the partner institution and earn a minimum of 60 ECTS (or an equivalent number) credits.
- b) The academic requirements for the contents of the Double Degree studies undertaken by Double Degree students during the exchange period are set out in detail in a document equivalent to a Learning Agreement by the host institution of the Double Degree student and agreed by the home institution.
- c) These academic requirements, including a list of mandatory and optional courses for the students participating in the Double Degree programme, are annually confirmed by FHWS and Unicorn College, as described under § 7.
- d) The language of instruction while studying at the partner institution will be English.
- e) Double Degree students will secure international placement complying with the placement requirements of their home institution. The international placement should be done outside the country of the home institution. Exemptions need to be approved by the responsible institution.

6. Supervision, grading, and awarding of the degree

- a) The host institution will evaluate the academic performance of all Double Degree students using the same criteria used for students enrolled in the programme of the host institution.
- b) The minimum pass grade to be obtained at Unicorn College is 3 (or 120/200), according to the Czech grading system (see Appendix 4). The minimum pass grade to be obtained at FHWS is 4.0 according to the German grading system.
- c) In the event of an academic appeal by the Double Degree student during the study period at the host institution, the academic appeal process of the host institution will apply.

- d) Students who fail an examination while on exchange will be provided with the same opportunities than other students of the host institution in their possibility to retake the examination. Legal regulations of the host country will apply.
- e) Upon completion of their study period at the host institution, the host institution will provide the home institution with (a) transcript(s) of the academic results of the Double Degree student. Electronic documents are accepted.
- f) Successful completion of a work placement is a mandatory part of both degree programmes.
- g) Double Degree students from Unicorn College are required to do a "Bachelor thesis" as part of their Programme in Economics and Management; FHWS students are required to complete a Bachelor's Thesis as part of their degree programme in International Management. The "Bachelor Thesis" is supervised and graded by a supervisor from the home institution and the grade validated by the host institution. A copy provided by the student is subsequently archived in both institutions.
- h) To obtain the Bachelor's degree from the host institution, the Double Degree student must have been awarded the Bachelor's degree from the home institution.
- i) Double Degree students will be awarded the degree of the host institution if they meet the following requirements:
 - i. For FHWS students to obtain the Unicorn College qualification:
 - Fulfilment of all the requirements to obtain the Bachelor of Economics and Management from Unicorn College, including the work placement and the Bachelor's Thesis, as ascertained by the Exam Board of Unicorn College.
 - Successful completion of the Double Degree studies (60 ECTS credits) during two semesters at Unicorn College.
 - ii. For Unicorn College students to obtain the FHWS qualification:
 - fulfilment of all the requirements to obtain the Bachelor of International Management, including the work placement of 30 ECTS credits and Bachelor's Thesis as ascertained by FHWS.
 - Successful completion of the Double Degree studies (60 ECTS credits) during two semesters at FHWS.
 - Proof of command of basic German language knowledge level: Not lower than CEFR A2. (Confirmed by the Study Department or the Department of Foreign language of Unicorn College or international certificates)

7. Monitoring

Each party is accountable for fulfilling the terms of the agreement and for nominating a representative to ensure that the Double Degree programme is consistent with the objectives of their home institution's curriculum and the student's own career interests.

Coordinator FHWS: **Dr. Rainer Wehner, rainer.wehner@fhws.de**
Coordinator Unicorn College: **Mr. Jerome Dumetz, jerome.dumetz@unicorncollege.cz**

The representatives will annually discuss all possible changes in the curricula of both programmes subject to this agreement, in order to ascertain the link between both curricula and to assure the quality of the Double Degree programme as a whole. Major changes in the curricula (appendix) mentioned under § 3d have to be seen as an alternation of the contract and need to be documented in written form. In case the curricula start to differ to such a degree that the quality of the Double Degree programme cannot be guaranteed, this agreement can be discontinued by either of the parties according to the regulations named in § 8 of this agreement.

8. Settlement of disputes

All differences, conflicts of interest or problems derived from the application or interpretation of this current agreement shall first be discussed between the parties to reach a mutually satisfactory settlement. In case of incapacity to reach a friendly arrangement, problematic issues shall be referred to arbitration by a single arbitrator appointed by mutual consent. The decision of the arbitrator shall be final and binding on both the parties.

9 Consultation and revision of arrangements

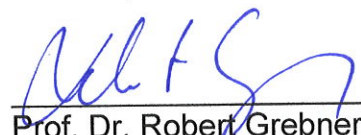
- a) The present agreement is valid from the day of its signing for a period of 5 years. It is renewable by tacit consent on a two year basis and it can be subject to revision or modification by mutual written agreement.
- b) The agreement may be terminated at the request of either party provided such request is made in writing at least three months before termination is to become effective. The termination of the agreement must take into account the rights of students already participating or accepted for the Double Degree studies. Enrolled students must be able to finish the Double Degree study programme.

9. Signatures

This Agreement comes into effect once their duly authorised representatives have signed it.

Date:

For
FHWS - University of Applied Sciences
Germany



Prof. Dr. Robert Grebner
President

Date:

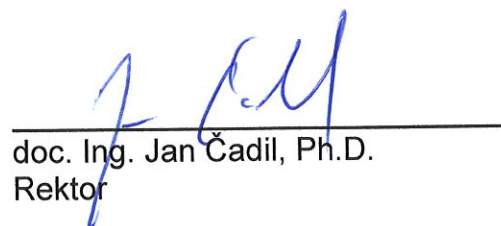
For
Unicorn College
Czech Republic



Ing. Marek Beránek, Ph.D.
Managing Director



Prof. Dr. Harald Bolsinger
Dean Faculty of Economics and
Business Administration.



doc. Ing. Jan Čadil, Ph.D.
Rektor



Appendix 1

Double Degree requirements

To be awarded the Bachelor of International Management from FHWS and the Bachelor of Economics and Management by Unicorn College students must complete successfully:

FHWS Requirements:	Unicorn College Requirements:
See Appendix 2	See Appendix 3
Courses at the home University worth 120 ECTS (equal) and internship worth 30 ECTS (equal) ascertained according to the study and examination regulation (SPO IM)	Courses at the home University worth 120 ECTS (equal) and internship ascertained according to the study programme accredited by the Ministry of Education of the Czech Republic.
Furthermore: The following FHWS courses must be taken by students of Unicorn college worth 60 Credits (see Appendix 2)	Furthermore: The following Unicorn College courses must be taken by students from FHWS worth 60 Credits (see Appendix 3):

Appendix 2

Information for Incoming Students studying in the FHWS Double Degree Program

International students participating in the Double Degree (DD) program are enrolled at FHWS for 2 semesters. During these 2 semesters, Double Degree students need to obtain 60 credit points (CPs) as described in the study and examination regulations (Studien- und Prüfungsordnung) of the International Management Program at FHWS.

Two Semesters at FHWS (and Unicorn College equivalent courses):

Semester 3

FHWS

Unicorn College

Subject	Sem	ECTS		Subject	Sem	ECTS
Business Simulation	3	6		Managerial Accounting	3	6
Organizational Structure	3	6		Operative management	5	6
Intercultural Management	3	6		Human Resources management	3	6
Law & Taxation	3	6		Taxation	4	6
Business Language*	3	6		Business Language (CZ 1)	3	3
				Business Language (CZ 2)	4	3
Total		30				30

Semester 4

FHWS

Unicorn College

Subject	Sem	ECTS		Subject	Sem	ECTS
Marketing	4	6		Marketing	3	6
Scientific Techniques	4	6		Communication and Presentation Skills	6	3
				Bachelor thesis workshop	6	3
Project Management	4	6		Process and Project Management	6	6
Business Ethics	4	6		Business Essentials	5	3
				Law 2	5	3
Business Electives	4	6		Business and ICT	5	3
				Optional Project	3-5	3
Total		30				30

Appendix 3

Information for Incoming Students studying in the Unicorn Double Degree Program

International students participating in our Double Degree (DD) program are enrolled at Unicorn for 2 semesters. During these 2 semesters, Double Degree students need to obtain 60 Credit Points (CPs) ascertained by the study plan and regulations of Unicorn College.

FHWS

Unicorn College

Subject	Sem	ECTS		Subject	Sem	ECTS
Business Simulation	3	6		Managerial Accounting	3	6
Organizational Structure	3	6		Operative management	5	6
Intercultural Management	3	6		Human Resources management	3	6
Law & Taxation	3	6		Taxation	4	6
Business Language*	3	6		Business Language (CZ 1)	3	3
				Business Language (CZ 2)	4	3
Total		30				30

Semester 4

FHWS

Unicorn College

Subject	Sem	ECTS		Subject	Sem	ECTS
Marketing	4	6		Marketing	3	6
Scientific Techniques	4	6		Communication and Presentation Skills	6	3
				Bachelor thesis workshop	6	3
Project Management	4	6		Process and Project Management	6	6
Business Ethics	4	6		Business Essentials	5	3
				Law 2	5	3
Business Electives	4	6		Business and ICT	5	3
				Optional Project	3-5	3
Total		30				30

Appendix 4

Grading system at Unicorn College:

Grade	Points	Approximate ECTS Grade
1	175 – 200	A/B - Excellent
2	150 – 174	C/D - Good
3	120-149	E - Pass
4	0 -119	F - Fail

Grading system at FHWS

ECTS	American Grade	American Numerical Value	University of Applied Sciences Würzburg-Schweinfurt Numerical Value
Excellent (A)	A+	4.33	1.0 1.3
Very Good (B)	A A -	4.00 3.67	1.7 2.0
Good (C)	B+ B	3.33 3.00	2.3 2.7
Satisfactory (D)	B- C+ C	2.67 2.33 2.00	3.0 3.3
Sufficient (E)	C- D+ D	1.67 1.33 1.00	3.7 4.0
Failing (F)	D- F	0.67 0.00	5.0

Appendix 5 – Complete programs comparison

Following tables show comparison of both study programmes. The courses covering similar or equal learning outcomes are put together visually. The comparison is made in accordance to the FHWS study programme schedule. It happens that more courses are overlapping or that merging several Unicorn College courses fits learning outcomes of FHWS programme. Coverage shows proportion of learning outcomes from Unicorn College courses to FHWS courses.

Subjects International Management FHWS

Unicorn College similar/equivalent courses

Semester 1

Subject	Sem	h/week	ECTS	Subject	Sem	h/week	ECTS	Coverage
Intercultural Training	1	4	6	Cross-cultural communication	1	2	3	75%
				Psychology and Sociology	1	2	3	
General Business	1	4	6	Business Economics	1	4	6	100%
Math & Statistics	1	4	6	Mathematical Methods 1	1	4	6	>100%
				Mathematical Methods 2	2	4	6	
				Statistics	4	4	6	
Economics	1	4	6	Macroeconomics	3	4	6	>100%
				Microeconomics	2	4	6	
Business English	1	4	6	Business English A2	1	2	3	100%
				Business English A2/B1	2	2	3	

Semester 2

Subject	Sem	h/week	ECTS	Subject	Sem	h/week	ECTS	Coverage
Accounting	2	4	6	Introduction to Accounting	1	4	6	75%
Supply Chain & Information processing	2	4	6	Company ICT	1	2	3	75%
Human Resources Mgm	2	4	6	Business and ICT	3	2	3	
Finance	2	4	6	Human Resources Management	4	4	6	75%
Business English	2	4	6	Financial Accounting	2	4	6	>100%
				Corporate Finance	2	3	5	
				Business English B1	3	2	3	100%
				Business English B1/B2	4	2	3	

Semester 3

Subject	Sem	h/week	ECTS	Subject	Sem	h/week	ECTS	Coverage
Business Simulation	3	4	6	Managerial Accounting	3	4	6	>100%
Organizational Structure	3	4	6	Microeconomics	2	4	6	
				Business Essentials	5	2	3	
				Operative management	5	4	6	>100%
				Management	2	4	6	
				Business and ICT	3	2	3	
Intercultural Management	3	4	6	Human Resources management	4	4	6	100%
				Cross-cultural communication	1	2	3	
				Psychology and Sociology Essentials	1	2	3	
Law & Taxation	3	4	6	Law 1	4	2	3	>100%
				Law 2	5	2	3	
				Taxation	4	4	6	

Business Language*	3	4	6	Business Language (CZ 1)	3	2	3
				Business Language (CZ 2)	4	2	3

Semester 4

Subject	Sem	h/week	ECTS	Subject	Sem	h/week	ECTS	Coverage
Marketing	4	4	6	Marketing	3	4	6	100%
Scientific Techniques	4	4	6	Bachelor Thesis Workshop	4	6	3	100%
				Communication and Presentation Skills	5	6	3	
				Development of Personal and Academic skills	any	1	2	
Project Management	4	4	6	Process and Project Management	6	4	6	100%
Business Ethics	4	4	6	Psychology and Sociology Essentials	1	2	3	>100%
				Law 2	5	2	3	
				Business Essentials	5	2	3	
Business Electives	4	4	6	Data Protection and Security	3		4	>100%
				Business and ICT	4		3	
				Business Essentials	5	2	3	

Semester 5

Subject	Sem	h/week	ECTS	Subject	Sem	h/week	ECTS
Internship	5		30	Internship	5		-

Subjects International Management FHWS

Unicorn

Semester 6

Subject	Sem	h/week	ECTS
Specialisation 1a:			
International HR Mgm	6	4	3
Intern. Managerial Account.	6	4	3
Int. Proj. Management	6	4	3
Intern. Marketing	6	4	3

Subject	Sem	h/week	Credits	Coverage
No specialisation				
Human Resources Management	3	4	6	50%
Cross-cultural communication	1	2	3	
Managerial Accounting	3	4	6	100%
Financial Accounting	2	4	6	
Financial Analysis and Controlling	6	4	6	
Project Management				50%
Optional project				
Marketing				25%

Subject	Sem	h/week	ECTS
Specialisation 2a:			
Strategic Management	6	4	3
Knowledge Management	6	4	3
Financial Management	6	4	3
Intern. Marketing	6	4	3

Subject	Sem	h/week	Credits
No specialization			
Operative Management	5	4	6
Management	2	4	6
Business and ICT	3	2	3
Human Resources Management	3	4	6
Management	2	4	6
Banking and Financial Markets	3	4	6
Corporate Finance	2	3	5
Finance Literacy	any	2	3
Marketing	3	4	6

Bachelor Thesis	6		6
Bachelor Seminar	6		-

Bachelor Thesis	6		-	100%
Bachelor Thesis Workshop	5		3	100%

Semester 7

Subject	Sem	h/week	ECTS
Specialisation 1b:			
Case Studies and Projects	7	4	3
Transnational Management	7	4	3
International Finance	7	4	3
International Trade Markets	7	4	3

Subject	Sem	h/week	ECTS
No specialization			
Optional Project	Any	2	3
Management	2	4	6
Banking and Financial Markets	6	3	6
World Economics	4	2	3
Macroeconomics	3	4	6
Trading on Financial Markets	6		5
			75%

Subject	Sem	h/week	ECTS
Specialisation 2b:			
Diversity Management	7	4	3
Change Management	7	4	3
Innovation Management	7	4	3
Brand Management	7	4	3

Subject	Sem	h/week	Credits
No specialization			
Management	2	4	6
Management	2	4	6
Management	2	4	6
Management	2	4	6
			<25%
			<25%
			<25%
			<25%

Bachelor Thesis	7		6
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Bachelor Thesis	6	-	100%
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Subjects International Management FHWS**Unicorn College**

ECTS Sem. 1 - 6	180	ECTS Sem. 1 - 6	180
Internship	30	Internship (no ECTS awarded at Unicorn College now)	30
Total	210		210

For Double Degree reasons students from FHWS study 5 Sem. incl. Internship at FHWS.
At Unicorn they study predefined subjects worth 60 ECTS.

The Bachelor Thesis (equivalent paper) has to be done at the home University and will be acknowledged by the partner University.